LOCAL PRODUCT MANAGER - EAME

GEOSYS is a world leader in supporting agricultural businesses with decision support tools that make use of the latest research results in agronomics, information and geographic technologies, with an emphasis on remote sensing. Decision support tools range from worldwide risk management and supply monitoring of Ag commodities to field operations decision support to help make precision farming decisions. GEOSYS also develops customized business solutions dedicated to international agricultural companies.

To access to customers, globally, GEOSYS has sales and marketing in North America (Plymouth, MN, USA), Europe (Lausanne, Switzerland, and Krasnodar, Russia), Australia (Melbourne) and Brazil (Campinas, SP). Technical teams are mainly in Toulouse, France.

Geosys has joined the Land O'Lakes group in 2013, which gives unique opportunity to be leveraged in North America and other markets.

Geosys has ambitious growth plan to be realized within the next 3 years globally.

Main Job Tasks and Responsibilities:

As a Local Product Manager, you will be responsible and accountable for the service delivered to our customers. Your activities will be mainly split into two parts: the preparation of the campaign and the execution of the campaign.

The Local PM must:

- Have a good knowledge of the product (technical, agronomy, market, support…)
- Meet with main distributors / clients to support long-term relationship and understand customers experience,
- Supervise and coordinate the preparation of the service delivery with the other teams involved,
- Follow service delivery during the season while ensuring compliance to the processes, quality and timelines,
- Show leadership and develop a collaborative, motivation and constructive relationship with internal co-workers
- Be reactive and be able to make decisions in case of unexpected issues,
- Report and escalade any risks or issues,
- Analyze customer's needs, propose evolutions of the product and specify business requirements
- Provide feedback to global product managers to help identify new features/products

Education, Knowledge and Abilities:

- 2-3 years of experience in product management or service delivery management
- Agronomy background
- Technical knowledge in digital technologies and GIS
- Organizational skills and autonomy. Position requires being involved in and handling multiple tasks at once
- Communication & adaption skills as the position involves to work with different teams
- Team coordination skills
- Strong analytical and problem solving skills
- Leadership/ Accountable attitude
- French and English speaking
- Remote Sensing knowledge is a plus

Conditions:

Full Time
Based in our French office of Toulouse

Please send Resume and Cover letter to careers@geosys.com with reference **EAME Local PM/GEU/N°03-2016.**